



# HOSPITAL FURNITURE SOLUTIONS

RENRAYHEALTHCARE.COM

**Services  
tailored to  
you.**

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# Welcome to Renray

**Renray Healthcare is an approved NHS supplier with over 25 years' experience of manufacturing and supplying high quality patient and visitor furniture and medical equipment to the NHS and private hospitals.**

Our products have been designed to meet the requirements of modern healthcare and hospital environments, incorporating design features to address infection control issues, reduce manual handling and pressure sore risks, enhancing patient comfort and well being.

We manufacture and assemble our healthcare furniture in our own purpose built factory in Winsford, Cheshire, as well as in Europe, to British Standards. Hence we are able to ensure that your furniture is produced to the highest standards and we work with you to provide solutions that meet your time schedule and budget.

Whether you are looking for a complete revamp of your hospital ward or looking to add some colour to your waiting area, our experienced sales staff are available to offer comprehensive advice on the most suitable furniture and upholstery fabrics to meet your needs.

## **NHS Contract References:**

NHS Supply Chain Contract Reference:

Medical Healthcare Furniture 2020/S 252-638069

NHS SBS Contract Reference SBS/19/MA/TYX/9363/37

NHS Scotland Contract NP785/19

## Contact

Our experienced National Account Management Team are on hand to discuss your requirements and available to visit you for a no obligation discussion.

 01606 593 456

 [info@renrayhealthcare.com](mailto:info@renrayhealthcare.com)

 [www.renrayhealthcare.com](http://www.renrayhealthcare.com)

For the latest updates, follow us on social

 [www.facebook.com/renrayhealthcare](http://www.facebook.com/renrayhealthcare)

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 [www.linkedin.com/company/renray-healthcare](http://www.linkedin.com/company/renray-healthcare)

Approved supplier to the NHS for over 25 years



# Hospital Furniture Solutions

**Our established heritage and industry knowledge, vast patient and visitor furniture range and medical equipment, and tailored services means we are best equipped to provide the right solutions and improvement benefits for the various buying powers within a hospital setting.**

Experts in furniture design and project management, we help you achieve your goals by offering furniture solutions that meet the various needs of today's healthcare facilities, ensuring your service users receive effective care in a safe and clean environment.

## Features and benefits of our furniture solutions:

### Infection control

To aid infection control issues our products have the following features to make them easy to clean and to keep germs at bay:

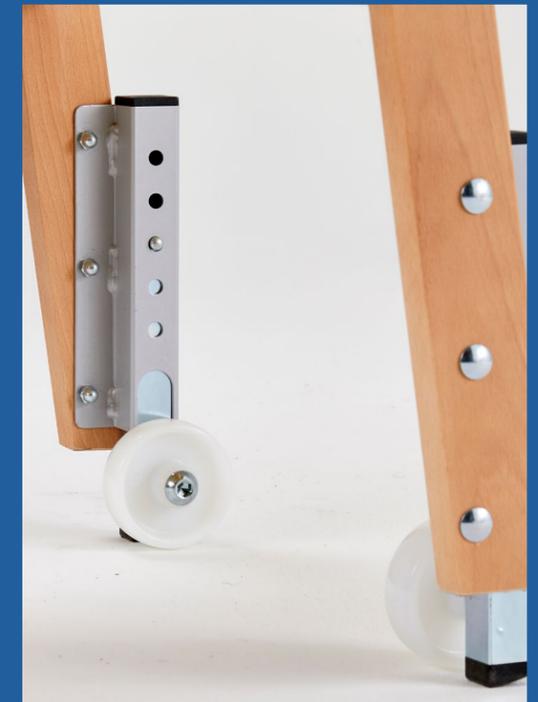
- Wide choice of inherently anti-microbial, stain repellent and waterproof performance fabrics
- Fabrics can be cleaned with the standard NHS cleaning chemicals and regimes, such as, Clinell wipes or Chlor Clean
- Frames are sprayed with an anti-bacterial lacquer that has a 99% kill rate of bacteria within a 24 hour window
- Removable seat cushions
- One piece moulded plastic



### Manual Handling

To support safe manual handling and reduce the risk of injury to your staff and allow for the easy manoeuvre of patients, our products offer the following features:

- Housekeeping wheels and height adjusters
- Easy grip arms with rounded ends to provide a stable base to stand up from
- Splayed legs for greater stability
- Adjustable drop down arms
- Sacral gap to allow for easy access to fit hoist slings



### Tissue Viability

We have a range of pressure reducing product features to help in the treatment, management and reduction of pressure ulcers.

These features include:

- Viscoelastic and castellated high density foam pressure relieving cushions
- Dynamic air mattresses and pressure reducing foam mattresses
- Padded arms





**WE ARE THE FIRST COMPANY  
TO DESIGN AND DEVELOP  
A RANGE OF CHAIRS USING  
ANTHROPOMETRIC DATA  
WHICH HIGHLIGHTS 13  
CRITICAL DIMENSIONS TO  
ACHIEVE A GOOD SITTING  
POSTURE.**

# Our Services



## ACCOUNT MANAGEMENT

Dedicated Account Manager provides a full project & contract management service, overseeing the whole process to your complete satisfaction and ensuring each project is completed on time and to budget.



## IN-HOUSE PRODUCTION

In-house manufacture of furniture and medical equipment using state of the art technology and best construction methods. Inclusive of a complete measuring, design & fitting service for soft furnishings, curtains and blinds.



## STOCK HOLDING CAPABILITY

Over 110,000 sq ft. of production and modern racking warehousing space allows for large stock holding of raw component parts and finished goods for clients, ensuring we can meet required lead times.



## AFTER SALES CARE

After sales care service of highly trained and experienced personnel on hand to answer customer queries and quickly resolve any issues that may arise.



## LOGISTICS & INSTALLATION

In-house logistics team co-ordinate a weekly delivery service to all areas of the UK and Ireland. Professional, uniformed and DBS checked fitters and drivers carefully deliver & unload all products.



## REMOVAL & RECYCLING

Complimentary room placement, unpacking and packaging removal. Disposal of waste via effective and environmentally friendly waste management and recycling procedures.



## CLINICAL ADVICE & AUDITS

Clinical advice and support from our in-house team of clinical experts. Fully documented auditing service of profiling beds, mattresses, chairs, lockers and over bed tables.



## PRODUCT TRAINING

Product and clinical training available to relevant personnel within your organisation for a number of Renray's products. Talk to your Account Manager for more details.

# Core Products

OVER BED/CHAIR TABLES

PATIENT SEATING

PRESSURE AREA CARE  
MATTRESSES & CUSHIONS

VISITOR SEATING

PATIENT BEDSIDE LOCKERS

PROFILING BEDS

RECLINERS

DAY ROOM FURNITURE



# Additional Products

As part of our product offering, we also supply a special range of secure, robust and stylish furniture designed especially for mental health and secure units. This range has been thoughtfully designed, carefully constructed and rigorously tested to meet the emotional and practical needs of those living in challenging environments.

Our secure range of furniture includes:

- Lounge collections - armchairs, sofas, occasional tables, soft seating
- Dining collections - dining chairs and tables
- Bedroom Collections - 18 and 25mm ranges
- Bed and mattresses - Jet bed, profiling and divan beds, PAC and mattresses



# Our Process

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## CONTACT US

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Make an enquiry regarding your requirement via telephone, e-mail or the web. Our Customer Service team will be in touch within 4 hours of receiving your request.

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## INITIAL BRIEF

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Our dedicated Account Managers set up an initial meeting to fully understand your project goals and requirements, including time scales, budget and style. From here we set to work to make your vision a reality!

3



## SITE VISITS

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Your Account Manager will visit site to help you assess the best products to choose for your wards and waiting areas. A product specification list is produced and the finalised specification is agreed in consultation with the client.

4



## QUOTATION

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A tailored quotation is submitted for your approval within 48 hours of receipt of the request. The quotation prepared is reflective of the agreed furnishings, finishes and design concepts, and quantities for your project.

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## PROJECT MANAGEMENT

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Regular communications and management of all aspects of your project to ensure it is running to agreed lead times and budget.

6



## DELIVERY & INSTALLATION

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Co-ordinate all delivery and fit out details including sufficient manpower, risk assessments, site access, check, place and assemble products (inc. beds), accessories and artwork, fit and dress curtains, and removal of packaging.

7



## AFTER CARE

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Resolve any snagging issues quickly and efficiently. On-going support for future orders/projects, after care queries and warranty matters.

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## CUSTOMER SATISFACTION

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Our process is complete when we achieve full customer satisfaction!

# Testimonials

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“The whole process from beginning to end was a pleasure. I wasn’t expecting such a helpful and courteous experience, right down to the delivery driver.”

**Bicester NHS Foundtaion Trust**

“Very efficient process from beginning to end.

Any issues were dealt with promptly and efficiently.”

**Central & North West London NHS**

“Clear and concise communication at the initial contact point. I was kept informed throughout the project on deliveries and timescales.

No issues on delivery and the packaging was also removed from the units by the delivery guys who were more than helpful.”

**Newcastle NHS Foundtaion Trust**





# Warranties

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Our products are expertly handcrafted using the best materials and construction methods which is why we have the confidence to offer 5 years warranty across our portfolio.

## Product

Seating, Recliners, Tables,  
Bedroom Furniture, Display Cabinets

## Warranty Period

Frames - 5 year  
Cabinets - 5 year  
Recliners - 1 year  
Foam - 1 year  
Fabric - 1 year

Profiling Beds - 2 year  
Dynamic Mattresses - 2 year  
Foam Mattresses - 1 year

For more information on our warranty cover and process, contact our Customer Service Team at Head Office:

T. 01606 593 456

E. [info@renrayhealthcare.com](mailto:info@renrayhealthcare.com)

# Our Credentials



Quality Management Systems



Environmental Management Systems



Health & Safety Management Systems

A HEALTHCARE COMPANY YOU CAN TRUST.



The Contractors Health & Safety Assessment Scheme



British Contract Furnishing Association

## British Standards

Renray products are independently tested and manufactured in accordance with recognised British standards.

These nationally recognised standards include:

- BS 5852 Part 2, Crib 5 Flame Retardancy
- BS EN 15373:2008 Strength, Durability & Safety. Non-domestic tables
- BS EN 16139:2013 Strength, Durability & Safety. Non-domestic seating
- BS EN 7176:2007 Resistance to Ignition
- BS 5867-2 type B & C Fabric for curtains, drapes & blinds
- BS 7177:2008 Resistance against ignition of mattresses, mattress pads, divans and bed bases

## Contact

To find out more about the services and solutions we offer, contact us today for a no-obligation discussion.

Our Team look forward to speaking with you.

 01606 593 456

 [info@renrayhealthcare.com](mailto:info@renrayhealthcare.com)

 [www.renrayhealthcare.com](http://www.renrayhealthcare.com)





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